

Client Success Story

Inventory Optimization

ONiQUA.

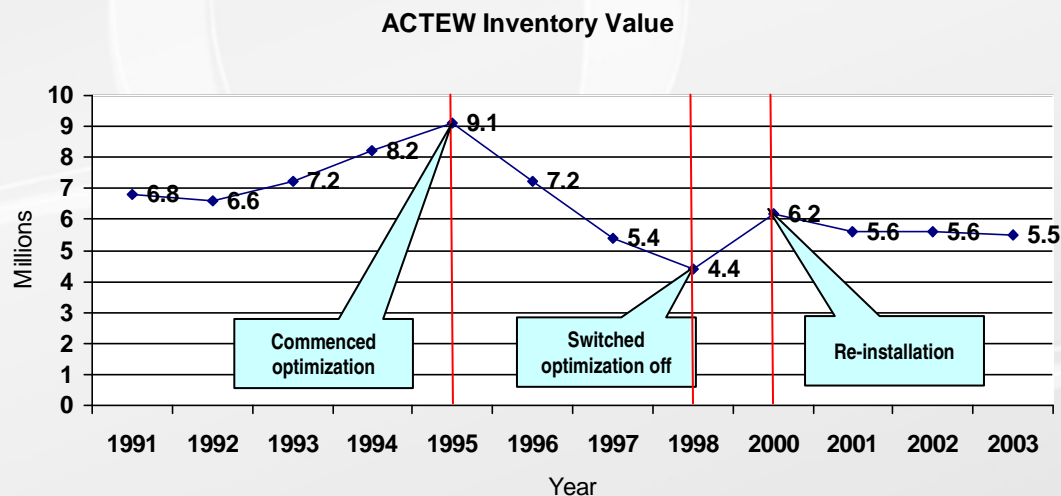
ENTERPRISE ANALYTICS

Driving business performance.

Profile: \$2.1 billion revenue, energy generator, distributor and retailer, 3,000 employees, Oracle systems.

Benefits: Sustained inventory performance over manual systems.

ActewAGL



Client Success Story

Procurement Supplier Performance

Profile: \$2.1 billion revenue, energy generator, distributor and retailer, 3,000 employees, Oracle systems.

Statistics: 75,713 receipts/year
31% of receipts from strategic suppliers
12% receipts for inventory (68% strategic)
64% direct charge orders.

Project:
a) Improve supplier relationships and performance
b) Increase on-contract orders.

Benefits after 2 years:

Indicator	Inventory	Strategic Inventory
Transaction volume	40% up	86% up
On time in full receipts	18% up	24.5% up
Late delivery	16% down	23% down
Partial delivery	8.5% down	9% down

