

About Oniqua

With operations in the Americas, Africa and Asia-Pacific regions, Oniqua is the world's leading MRO (Maintenance, Repair and Operations) analytics software company. Oniqua helps organizations maximize profits, savings and efficiencies by minimizing MRO waste, and delivers a positive return on investment in as little as three to six months. Oniqua Analytics Solution (OAS) leverages customers' transactional data by applying advanced analytics to identify inefficiencies and ensure that their maintenance, inventory and procurement operations run as efficiently as possible. Oniqua is proud to serve the world's leading companies in the oil and gas, mining, utilities and transportation industries, including BHP Billiton, ConocoPhillips, BP, Hawaiian Electric, Bermuda Electric Light Company, Orange County Transportation Authority, Vale, Rio Tinto, Anglo Coal, Newmont Mining, Alcoa, Xstrata, Drummond Company, Freeport McMoRan and many others.

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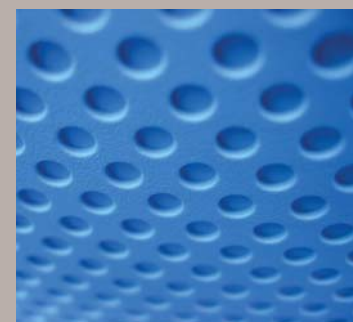
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World Leaders in
MRO Analytics



• Locations and partners around the world

Optimizing the operational efficiencies and business performance of asset-intensive organizations.



ONiQUA[®]

MRO ANALYTICS

Driving Asset Performance

Oniqua Analytics Solution



Analytics-based MRO Optimization

At the heart of Oniqua Analytics Solution is a methodology that systematically delivers business improvement recommendations across large numbers of assets, large inventories and high procurement volumes.

Addressing Every Stakeholder's Needs

OAS enables organizations to address all major areas of inbound MRO optimization – from maintenance strategy through to spare parts availability and supply chain performance. With well aligned functional teams and high levels of visibility, businesses are able to boost their return on assets and reduce working capital requirements.

Comprehensive reporting capabilities provide corporate visibility to operations and supply chain executives, while key performance indicators help operations personnel to accurately measure and optimize asset performance. Plant managers can align their resources with a shared understanding of business imperatives as business conditions change, while knowledge workers and practitioners can make precise measurements and integrate detailed business activities in a value-driven context.

OAS "Secret Sauce" – Balancing Cost and Risk

OAS is one of the world's most advanced and comprehensive analytical solutions for asset-intensive MRO organizations. OAS IQ Technology™ leverages sophisticated algorithms and analytics capabilities to enable customers to intelligently balance costs and risk across maintenance and supply chain operations.

OAS extracts data from ERP, EAM and other transactional systems, and then advanced data segmentation and profiling methodologies take over to help users dynamically align maintenance and supply chain strategies with production imperatives, cost objectives and business risk. A constant data feedback loop back into transactional systems delivers continuous operational improvement.

Oniqua Analytics Solution - Optimizing MRO Asset Performance

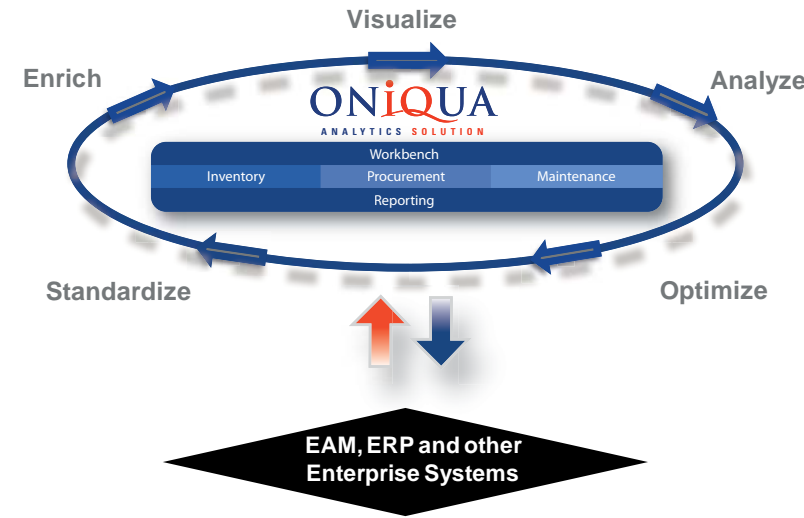
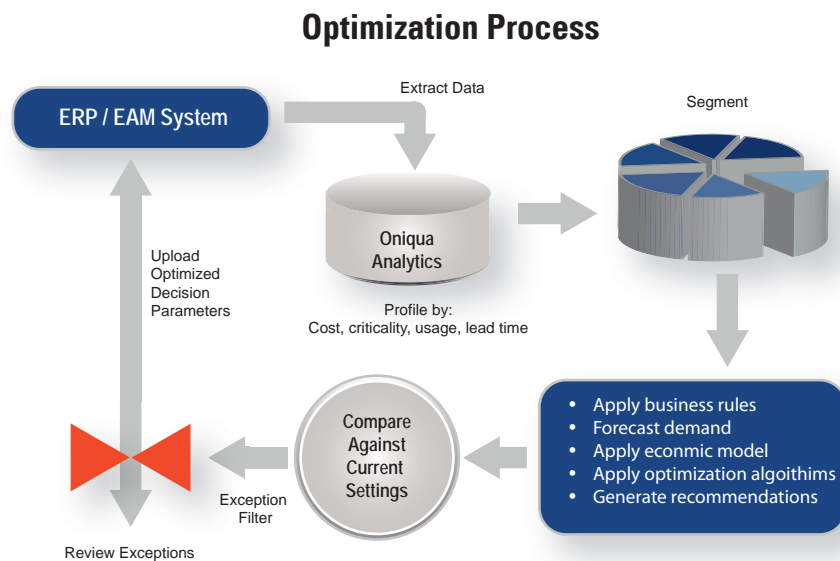
Oniqua MRO Analytics provides intelligent MRO (maintenance, repair and operations) analytics software solutions that optimize the performance of large organizations in mining, oil and gas, utilities, transportation and other asset intensive industries. With integrated capabilities across maintenance, inventory and procurement, Oniqua is the only provider of analytics-based software solutions to optimize asset performance across the full spectrum of inbound MRO activities.

Oniqua's core offering includes the Oniqua Analytics Solution (OAS) supported by world-class support services to ensure maximum value delivery for customers. All this, plus master data cleansing and cataloging offerings help customers make smarter decisions, reduce costs, minimize risks and eliminate waste.

High Impact, Low Risk MRO Optimization

OAS delivers some of the fastest realized benefits in the industry with minimal organizational impact, disruption or risk to ongoing MRO operations. Oniqua customers typically achieve a 100-400% return on their investment in the first year, and begin to realize tangible benefits that result in bottom-line savings within 3-6 months of deployment. A sample of commonly-achieved results includes:

- 15-50% reduction in inventory holdings
- 20-35% decrease in replenishment costs
- 30-50% reduction in stock-out risk
- 15-40% savings within maintenance budgets
- 20-25% increase in supplier performance



Intelligently balancing risk and costs to deliver continuous improvement in asset performance

Key features of OAS include:

- Scalable-Enterprise-level architecture
- Integrated Inventory, Procurement and Maintenance capabilities
- Compatible with all major ERP, EAM and other transactional systems
- Hybrid rich-client and web portal user interface
- Work Queues provide a powerful way of highlighting and prioritizing issues and variations from policy to ensure that issues are systematically and consistently addressed
- Sophisticated statistical optimization algorithms and segmentation methodology
- Out-of-the-box business rules, metrics and analytical reports, yet highly configurable

On Premise and Online Delivery Options

In addition to standard on-premise implementations, Oniqua also offers an online delivery option, which is ideally suited for organizations of all sizes looking to minimize total cost of ownership, accelerate deployment times and value, and take advantage of greater remote availability for enhanced accessibility. Either way – OAS transforms raw data into actionable information for smarter decision making, and turns unnecessary waste into bottom line savings for your organization.

Want to begin achieving real bottom line savings in 3-6 months? Contact Oniqua today, visit www.oniqua.com.

ASSET OPTIMIZATION

OAS Maintenance capabilities allow users to understand the impacts of maintenance and the value it delivers to the business. With full historical analysis capabilities, users can assess whether the maintenance strategy is actually being performed, the effectiveness of the strategy, and then implement value-driven standardized schedules. Key features include:

- Full work history and costs (labor, materials and downtime)
- Failure analysis and trends
- Strategy improvement

SUPPLY CHAIN OPTIMIZATION

OAS Inventory capabilities deliver full inventory optimization across all inventory segments, from fast moving through to slow moving spares. Key features include:

- Optimal service levels based upon risk, supplier performance and inventory profile
- Visibility
- Economic order quantities
- Systematic application of inventory policy
- Automatic recommendations.

OAS Procurement capabilities deliver visibility of all key procurement activities. With access to full transactional detail, users can examine all facets of the supply chain from requisition through to invoice payment in one environment, enabling bottlenecks and risk to be identified and eliminated proactively. Key features include:

- Spend visibility and analysis
- Price analysis
- Supplier scorecards and risk
- Supplier relationship management
- Supply chain performance
- Contract compliance
- Category and commodities analysis.

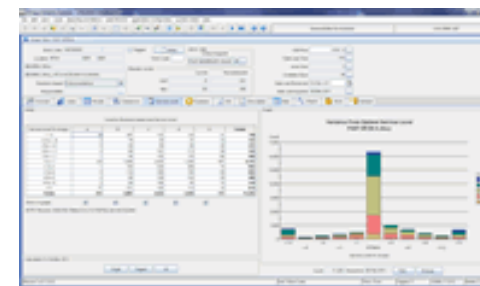
USER INTERACTION

OAS Workbench is an interactive environment that provides key users access to manage information and tasks. Users can create 'information of interest' groups (e.g. items a supplier provides) so that detailed reviews and what-if scenario modeling can be performed at an individual level, group level or sub-group level. Key features include:

- Powerful selection criteria
- Detailed access to transactional data
- Graphical profiling of most data fields
- High level statistics
- Work queue management.

OAS Reporting capabilities enable infrequent and frequent users alike to access key performance reports using web style access. Reporting functionality can be configured to 'push' key information to managers as well as enable knowledge workers to interrogate asset and supply chain performance in many ways. Reporting provides many ways to understand how the business is operating through:

- KPI's
- Standard reports
- User-written reports
- On-line graphical analysis.



OAS Inventory: Items at Risk - Optimal - Excess Investment